

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Larimer County

Contact the Estes Park Board of REALTORS®, Fort Collins Board of REALTORS®, Boulder Area REALTOR® Association, Longmont Association of REALTORS®, Loveland/Berthoud Association of REALTORS®, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

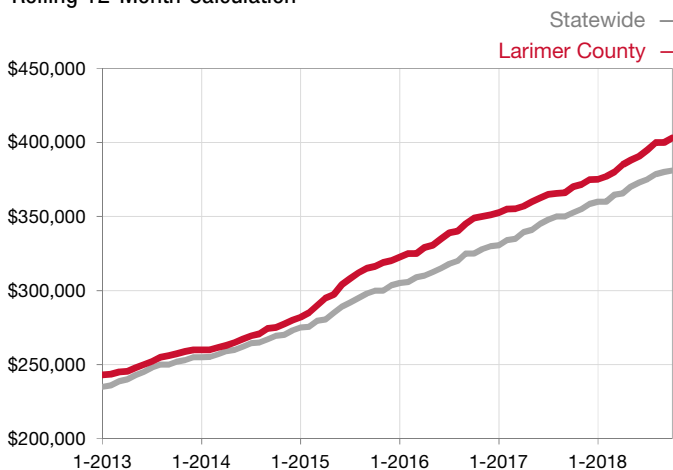
Single Family	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
Key Metrics						
New Listings	505	572	+ 13.3%	6,821	6,569	- 3.7%
Sold Listings	524	457	- 12.8%	5,147	4,889	- 5.0%
Median Sales Price*	\$383,950	\$407,500	+ 6.1%	\$370,500	\$407,500	+ 10.0%
Average Sales Price*	\$426,954	\$454,446	+ 6.4%	\$417,718	\$453,796	+ 8.6%
Percent of List Price Received*	99.2%	99.2%	0.0%	99.7%	99.6%	- 0.1%
Days on Market Until Sale	71	59	- 16.9%	71	63	- 11.3%
Inventory of Homes for Sale	1,218	1,141	- 6.3%	--	--	--
Months Supply of Inventory	2.4	2.4	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
Key Metrics						
New Listings	115	128	+ 11.3%	1,404	1,534	+ 9.3%
Sold Listings	104	99	- 4.8%	1,149	1,212	+ 5.5%
Median Sales Price*	\$281,500	\$297,500	+ 5.7%	\$272,000	\$296,000	+ 8.8%
Average Sales Price*	\$315,372	\$312,517	- 0.9%	\$290,420	\$308,322	+ 6.2%
Percent of List Price Received*	99.2%	99.0%	- 0.2%	100.2%	99.8%	- 0.4%
Days on Market Until Sale	74	62	- 16.2%	76	83	+ 9.2%
Inventory of Homes for Sale	235	299	+ 27.2%	--	--	--
Months Supply of Inventory	2.1	2.5	+ 19.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

